



TOKYO OHKA KOGYO CO., LTD.

Supplemental Data of Business Results

— The 3rd quarter of Fiscal Year ending Dec. 2018—

Nov. 14, 2018

TOKYO OHKA KOGYO CO., LTD.

tok

Explanation about earnings of FY2018/12

- Following a change in fiscal year-end, the results of FY2017/9 were reclassified to conform to the new fiscal period for the explanation about earnings of FY2018/9.

* Approved by the 87th Ordinary General Meeting of Shareholders (held on June 28, 2017)
(March 31 ⇒ December 31)

	2017/3		2017/12			2018/12				
		3Q 10-12	4Q 1-3	1Q 4-6	2Q 7-9	3Q 10-12	1Q 1-3	2Q 4-6	3Q 7-9	4Q 10-12
Domestics		3Q	4Q	1Q	2Q	3Q	1Q	2Q	3Q	4Q
Overseas	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q



		3Q 10-12	2017/12 Simulation result				2018/12			
			1Q 1-3	2Q 4-6	3Q 7-9	4Q 10-12	1Q 1-3	2Q 4-6	3Q 7-9	4Q 10-12
Domestics		3Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Overseas	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q

2017/9 Simulation result

2018/9

Summary

(Millions of yen)

	FY2017/9	FY2018/9		
			Change	%
Net sales	74,343	77,722	+3,378	+4.5
Operating income	7,653	7,728	+74	+1.0
Ordinary income	8,074	7,868	(205)	(2.5)
Profit attributable to owners of parent	5,477	5,399	(77)	(1.4)

Note : Following a change in fiscal year-end, comparisons are made with the adjusted results for the 3rd quarter of the fiscal year ended December, 2017 (January to September). Please refer to slide 2 for details.

■ Average exchange rate (US\$) : ¥110.8/\$ (FY2017/9) ⇒¥108.6/\$ (FY2018/9)

■ Net sales : Increased 4.5% due to a year-on-year sales increase both in the Material Business and the Equipment Business.

■ Operating income : Increased 1.0% year on year partly due to a reduced loss in the Equipment Business despite the impact of rising raw materials costs.

■ Profit attributable to owners of parent : Decreased 1.4% year on year due to special factors related to tax effect accounting, although operating income increased and extraordinary income or loss improved.

Results by Business Segment

(Millions of yen)

	FY2017/9	FY2018/9		
			Change	%
Net sales	74,343	77,722	+3,378	+4.5
Material business	72,713	75,927	+3,214	+4.4
Electronic functional materials	42,388	43,028	+640	+1.5
High purity chemicals	30,243	32,834	+2,591	+8.6
Other	82	64	(17)	(21.6)
Equipment business	1,630	1,794	+163	+10.0
Operating income	7,653	7,728	+74	+1.0
Material business	11,278	10,818	(460)	(4.1)
Equipment business	(782)	(365)	+417	-
Eliminations and corporate	(2,842)	(2,724)	+118	-

Note : Following a change in fiscal year-end, comparisons are made with the adjusted results for the 3rd quarter of the fiscal year ended December, 2017 (January to June). Please refer to slide 2 for details.

<https://www.tok.co.jp/eng>

(Note)

This presentation material contains forward-looking statements that describe future prospects of TOKYO OHKA KOGYO CO., LTD. (the Company) in terms of business planning, earnings and management strategies. Such statements are based on management's judgement, derived from information available to it at the time such information was prepared. Readers are cautioned not to rely solely on these forward-looking statements, as actual results and strategies may differ substantially according to changes in the Company's business environment.