## TOKYO OHKA KOGYO CO., LTD. Supplemental Data of Business Results

— The 3rd quarter of Fiscal Year ending Dec. 2019 —

Nov. 13, 2019 TOKYO OHKA KOGYO CO., LTD.



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## **Summary**

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(Millions of yen )

	FY2018/12 3Q	FY2019/12 3Q		
			Change	%
Net sales	77,722	74,642	(3,079)	(4.0)
Operating income	7,728	6,957	(771)	(10.0)
Ordinary income	7,868	7,030	(838)	(10.7)
Profit attributable to owners of parent	5,399	4,120	(1,278)	(23.7)

- Average exchange rate (US\$): \$108.6/\$ (FY2018/12 3Q  $\Rightarrow$  ¥108.2/\$ (FY2019/12 3Q)
- Net sales: Net sales decreased 4.0% year on year due to a decrease in sales of high-purity chemicals in Asia and sales of photoresist for displays in the Material Business, and delays in acceptance inspections at customers in the Equipment Business.
- Operating income, Ordinary income and Profit attributable to owners of parent
  Profit decreased year on year due to a decrease in net sales.



## **Results by Business Segment**

(Millions of yen)

			FY2018/12 3 Q	FY2019/12 3Q		
					Change	%
Net sales		les	77,722	74,642	(3,079)	(4.0)
	Ма	terial business	75,927	73,236	(2,691)	(3.5)
		Electronic functional materials	43,028	42,763	(265)	(0.6)
		High purity chemicals	32,834	30,423	(2,411)	(7.3)
		Other	64	50	(14)	(21.9)
	Equipment business		1,794	1,405	(388)	(21.7)
Operating income		ting income	7,728	6,957	(771)	(10.0)
	Material business		10,588	10,024	(563)	(5.3)
	Equipment business		(365)	(418)	(53)	_
	l	minations and rporate	(2,494)	(2,648)	(154)	_

Note: Effective January 1, 2019, TOK changed the cost allocation method to evaluate and manage financial results by business segment more appropriately, and part of corporate expenses was allocated to Material Business. Following this change, the year-on-year comparison is conducted using the figures reclassified under the new allocation method.



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(Note)

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